

Projects Management Consultancy

Business Opportunities

Advisory Services

Who we are?

OBAL

A Team work group of former governmental and private Sector CEO's, High Rank Officer, Sr. Consultants long years of experience, high skills, with High abilities and possibilities professional experts in strategy building, ex-researchers, and professionals in various technical fields of different arenas – Commercial, Industrial, Petroleum, Energy, Transportation & Logistics, Medical, Securities Services, Communication, Construction ...etc.

Our Team diverse the long practical experience backgrounds in an open and cooperative environment creating the required atmosphere to achieve success. K-Advice offers proper advice for the client to achieve his target in a reliable professional ways, we have created our own concepts and theories based on:

Who is who? & what is what?

Investing our broad knowledge of the many facets of business and market forces to help our clients to REFORM & PERFORM their Performance, Operations and support their business by providing intuitive guidance. We possess great problemsolving skills will provide solutions and recommendations, which will increase our client's performance profitability and efficiency.

We provide a special assistance to support, who wants to invest in industries or services to improve the performance in relation to where, how, when, who. We strongly believe in working tighter Hand in Hand with our clients, to guide them to achieve their target based on our extensive understanding of Middle East business Culture and other areas. The key of successful communications, and understanding to link international partnerships in a less complications achieving targeted success in short ways minimizing time and efforts.



Our Vision & Mission

Vision:

K-advice Success expands along with our clientele.

Mission:

Help Support, Contribute to Achieve the Clients' Success.





Our Services

I. Projects Management Consultancy Services (PMCS)

We offer PMCS form the project idea undertaking project managements on behalf of the client's business, analyzing the projects, to come up with suitable solutions and recommendations to enhance the project target achievement.

Business Project Management Consulting (BPMC) we provide the utilization of general project management with knowledge, skills, tools, and techniques in applying portfolio, program, and project processes to meet or exceed stakeholder needs and to derive benefits from and capture value through any project. Involving research or design that is carefully planned usually by the project assigned team, to achieve a particular aim.

We offer checking your business performance carry out a comprehensive assessments to bring to you the points of weakness, offer options of problem solving techniques of confronting, solving and rectifications in solving problems from its roots is a final way avoiding any temporary solving solution's:

- Organize and execute assigned business projects on behalf of clients (recruiting, payroll, promotional campaigns etc.) according to client's requirements
- Meet with assigned clients when needed and perform an initial assessment of a problematic situation.
- Collect information about the client's business through a variety of methods (shadowing, interviews, surveys, reading reports etc).
- Analyze and interpret data to unearth weaknesses and problems and comprehend the causes.
- Formulate recommendations and solutions with attention to a client's wishes, capabilities and limitations forming concise reports.
- Present findings and suggestions to clients with ample justification and practical advice.
- Develop detailed business plans to drive small or radical changes.
- Assist the client in implementing the plan and resolve any occasional discrepancies.
- Provide guidance for any occurring problems and issues.

Project Mar initiate pl monitor and



complete

II. Business Opportunities Services (BOS)

Who is Who? & What is What?

Based on our groups of Sr. Consultant long experience, we offer a non - conventional ways and theories of offering Business opportunities to link our clients with the proper, creditable, accountable business partner, business agents, to matches our clients' needs and requirements, support clients vision with a creative tactics and techniques. To provide an Expert guidance to gain the strategic business partner, minimizing time and efforts.

Working together with clients on a strategic planning, problem solving, and help develop business skills and knowledge determining which marketing techniques to use and how to use them. Assist the client to seize opportunities to find the proper, suitable, accountable partner in the Arabian Gulf Region & Middle East.

III. Consultancy Services (CS)

Assisting Clients to improve their companies performance by checking their operation, assessing weaknesses and recommending solutions to provide an proper opinion regarding a business decision, problem solving, developments, expanding, marketing, human resources, management support.

IV. Business Advisory Services (BAS)

In Business world, the Business priorities always in change because of different factors that include the socio-economic environment and the age of the enterprise. While a start-up undertaking may prioritize funding and market entry a more established undertaking will prioritize new market penetration, change management, innovation and corporate governance.



K-Advice, Business Advisors are able to offer hands on, practical help, advice and support in specific business areas that will help make a difference to business success providing, Advisory services for our clients, when facing obstacles, such as legal, taxation, finance etc. while carrying out his business in the region guiding with the proper advisory to solve obstacles.

A business can always benefit from expert advice. An objective point of view can make all the difference.

Our Business advisory services tackle all aspects of business from managing finances, marketing your product or service better and more widely embarking on research and development activities to improving your operations.

V. Business Intelligence Services (BIS)

Information is Power

We will provide our client with the required strategic information and support the collection of business information, current and predictive views of Common functions of business intelligence technologies support a wide range of business decisions-develop and otherwise create new strategic business opportunities.

Identifying new opportunities for our clientele and implementing an effective strategy based on insights can provide Business competitive market advantage and long-term stability. Gain insight into new markets, to assess demand and suitability of different Market Segments to gauge the actual performance, competition and Market Share.



VI. Leaders & Management Executives Development Coaching

One 2 One Coaching

We help leaders move from "command and control" to co-creative connection and awareness, emphasizing the importance of being a mentor as well as a team player.

We also help develop personal executive leadership skills through our Executive Coaching Leaders programs provided with the opportunity to fulfill their potential by working one-to-one with a choice of some of the world's best executive coaches by focusing on the individual's needs, including personal growth and learning to set better goals, reach goals faster, make better decisions and improve communications and relationships to reflect on his institution business environment.

Executive coaching develops potential and improves performance dramatically. This form of one-to-one tailored professional development offers fast-track leadership development and dramatic rewards and is often used for the following reasons:

- Preparation for role/career changes.
- Managing stress, change, conflict or crisis.
- Enhancing personal impact and performance.
- Supporting the appointment of a person into a different role.
- Accelerating the personal development of individuals defined as high potential.
- Acting as an objective and independent sounding board to a senior individual.
- Offering tailored made coaching programs to develop as a means of rewarding and retaining key staff critical to the business.
- Crises Management coaching program.
- Mass Media Coaching Program.
- Leadership decision making coaching program.



Advice to Success



